

Sales Development Representative

Publicación: Mayo 10, 2022

Area del puesto: Tecnologías de la Información y la Comunicación

Salario: 450,000 a 550,000

Cantidad de plazas disponibles: 7

Tipo de puesto: Agente

Descripción General

Overview: Research new markets, build a pipeline of potential leads, and nurture relationships using Sales loft, Salesforce, LinkedIn, and other platforms

Competencies: Positivity, determination, organization, teamwork, persuasion

Responsibilities

- Be the face of the company, you are the first point of contact to engage our potential customers
- Identify points of contact within target companies and reach out to prospective clients via outbound calls, emails, and social media
- Nurture relationships with potential customers
- Book demos with qualified leads for your Account Executive team

Requisitos de la oferta

Requirements

- No high school required
- Excellent written and spoken English skills – C1
- 1-year experience in call center
- Experience in a new business generation/real estate/recruitment role +
- Cold calling experience +

Comentarios adicionales

Horario de trabajo

- Diurno

Tipo de contratación

- Permanente

Nivel académico

Bachillerato de secundaria

Educación técnica certificada

Idiomas

- Inglés

Persona a cargo de esta contratación

Nombre de la persona a cargo: Jocelyne

Apellidos de la persona a cargo: Juárez Vives

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